

CABLING LABOR ONLY

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$127.00	\$149.00	\$149.00	\$127.00	\$127.00
151-300 Feet	\$138.00	\$162.00	\$162.00	\$138.00	\$138.00
11-50 Pulls					
0-150 Feet	\$107.00	\$120.00	\$120.00	\$107.00	\$107.00
151-300 Feet	\$118.00	\$134.00	\$134.00	\$118.00	\$118.00
51-100 Pulls					
0-150 Feet	\$93.00	\$105.00	\$105.00	\$93.00	\$93.00
151-300 Feet	\$104.00	\$118.00	\$118.00	\$104.00	\$104.00
101-200 Pulls					
0-150 Feet	\$90.00	\$102.00	\$102.00	\$90.00	\$90.00
151-300 Feet	\$102.00	\$115.00	\$115.00	\$102.00	\$102.00
Over 200 Pulls					
0-150 Feet	\$89.00	\$101.00	\$101.00	\$89.00	\$89.00
151-300 Feet	\$100.00	\$114.00	\$114.00	\$100.00	\$100.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$127.00	\$149.00	\$149.00	\$127.00	\$127.00
151-300 Feet	\$138.00	\$162.00	\$162.00	\$138.00	\$138.00
11-50 Pulls					
0-150 Feet	\$107.00	\$120.00	\$120.00	\$107.00	\$107.00
151-300 Feet	\$118.00	\$134.00	\$134.00	\$118.00	\$118.00
51-100 Pulls					
0-150 Feet	\$93.00	\$105.00	\$105.00	\$93.00	\$93.00
151-300 Feet	\$104.00	\$118.00	\$118.00	\$104.00	\$104.00
101-200 Pulls					
0-150 Feet	\$90.00	\$102.00	\$102.00	\$90.00	\$90.00
151-300 Feet	\$102.00	\$115.00	\$115.00	\$102.00	\$102.00
Over 200 Pulls					
0-150 Feet	\$89.00	\$101.00	\$101.00	\$89.00	\$89.00
151-300 Feet	\$100.00	\$114.00	\$114.00	\$100.00	\$100.00
Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$127.00	\$149.00	\$149.00	\$127.00	\$127.00
151-300 Feet	\$138.00	\$162.00	\$162.00	\$138.00	\$138.00
11-50 Pulls					
0-150 Feet	\$107.00	\$120.00	\$120.00	\$107.00	\$107.00
151-300 Feet	\$118.00	\$134.00	\$134.00	\$118.00	\$118.00
51-100 Pulls					
0-150 Feet	\$93.00	\$105.00	\$105.00	\$93.00	\$93.00
151-300 Feet	\$104.00	\$118.00	\$118.00	\$104.00	\$104.00
101-200 Pulls					
0-150 Feet	\$90.00	\$102.00	\$102.00	\$90.00	\$90.00
151-300 Feet	\$102.00	\$115.00	\$115.00	\$102.00	\$102.00
Over 200 Pulls					
0-150 Feet	\$89.00	\$101.00	\$101.00	\$89.00	\$89.00
151-300 Feet	\$100.00	\$114.00	\$114.00	\$100.00	\$100.00

Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet	\$275.00	\$320.00	\$320.00	\$275.00	\$275.00	
151-300 Feet	\$303.00	\$353.00	\$353.00	\$303.00	\$303.00	
11-50 Pulls						
0-150 Feet	\$258.00	\$301.00	\$301.00	\$258.00	\$258.00	
151-300 Feet	\$286.00	\$334.00	\$334.00	\$286.00	\$286.00	
51-100 Pulls						
0-150 Feet	\$242.00	\$282.00	\$282.00	\$242.00	\$242.00	
151-300 Feet	\$270.00	\$315.00	\$315.00	\$270.00	\$270.00	
101-200 Pulls						
0-150 Feet	\$225.00	\$263.00	\$263.00	\$225.00	\$225.00	
151-300 Feet	\$253.00	\$296.00	\$296.00	\$253.00	\$253.00	
Over 200 Pulls						
0-150 Feet	\$224.00	\$262.00	\$262.00	\$224.00	\$224.00	
151-300 Feet	\$252.00	\$295.00	\$295.00	\$252.00	\$252.00	
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet	\$132.00	\$149.00	\$149.00	\$132.00	\$132.00	
151-300 Feet	\$154.00	\$175.00	\$175.00	\$154.00	\$154.00	
11-50 Pulls						
0-150 Feet	\$106.00	\$120.00	\$120.00	\$106.00	\$106.00	
151-300 Feet	\$129.00	\$147.00	\$147.00	\$129.00	\$129.00	
51-100 Pulls						
0-150 Feet	\$93.00	\$105.00	\$105.00	\$93.00	\$93.00	
151-300 Feet	\$115.00	\$131.00	\$131.00	\$115.00	\$115.00	
101-200 Pulls						
0-150 Feet	\$79.00	\$89.00	\$89.00	\$79.00	\$79.00	
151-300 Feet	\$101.00	\$115.00	\$115.00	\$101.00	\$101.00	
Over 200 Pulls						
0-150 Feet	\$78.00	\$88.00	\$88.00	\$78.00	\$78.00	
151-300 Feet	\$100.00	\$114.00	\$114.00	\$100.00	\$100.00	

CABLING LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$254.00	\$279.00	\$279.00	\$254.00	\$254.00
151-300 Feet	\$353.00	\$378.00	\$378.00	\$353.00	\$353.00
11-50 Pulls					
0-150 Feet	\$243.00	\$263.00	\$263.00	\$243.00	\$243.00
151-300 Feet	\$337.00	\$357.00	\$357.00	\$337.00	\$337.00
51-100 Pulls					
0-150 Feet	\$232.00	\$254.00	\$254.00	\$232.00	\$232.00
151-300 Feet	\$326.00	\$347.00	\$347.00	\$326.00	\$326.00
101-200 Pulls					
0-150 Feet	\$245.00	\$269.00	\$269.00	\$245.00	\$245.00
151-300 Feet	\$338.00	\$362.00	\$362.00	\$338.00	\$338.00
Over 200 Pulls					
0-150 Feet	\$245.00	\$269.00	\$269.00	\$245.00	\$245.00
151-300 Feet	\$338.00	\$362.00	\$362.00	\$338.00	\$338.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$308.00	\$338.00	\$338.00	\$308.00	\$308.00
151-300 Feet	\$395.00	\$425.00	\$425.00	\$395.00	\$395.00
11-50 Pulls					
0-150 Feet	\$296.00	\$323.00	\$323.00	\$296.00	\$296.00
151-300 Feet	\$385.00	\$410.00	\$410.00	\$385.00	\$385.00
51-100 Pulls					
0-150 Feet	\$286.00	\$313.00	\$313.00	\$286.00	\$286.00
151-300 Feet	\$373.00	\$400.00	\$400.00	\$373.00	\$373.00
101-200 Pulls					
0-150 Feet	\$298.00	\$328.00	\$328.00	\$298.00	\$298.00
151-300 Feet	\$386.00	\$416.00	\$416.00	\$386.00	\$386.00
Over 200 Pulls					
0-150 Feet	\$298.00	\$328.00	\$328.00	\$298.00	\$298.00
151-300 Feet	\$386.00	\$416.00	\$416.00	\$386.00	\$386.00
Cabling Services (price per pull)					
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$384.00	\$420.00	\$420.00	\$384.00	\$384.00
151-300 Feet	\$530.00	\$566.00	\$566.00	\$530.00	\$530.00
11-50 Pulls					
0-150 Feet	\$367.00	\$400.00	\$400.00	\$367.00	\$367.00
151-300 Feet	\$520.00	\$552.00	\$552.00	\$520.00	\$520.00
51-100 Pulls					
0-150 Feet	\$355.00	\$389.00	\$389.00	\$355.00	\$355.00
151-300 Feet	\$508.00	\$541.00	\$541.00	\$508.00	\$508.00
101-200 Pulls					
0-150 Feet	\$368.00	\$405.00	\$405.00	\$368.00	\$368.00
151-300 Feet	\$520.00	\$557.00	\$557.00	\$520.00	\$520.00
Over 200 Pulls					
0-150 Feet	\$369.00	\$406.00	\$406.00	\$369.00	\$369.00
151-300 Feet	\$521.00	\$558.00	\$558.00	\$521.00	\$521.00

Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					
0-10 Pulls					
0-150 Feet	\$682.00	\$733.00	\$733.00	\$682.00	\$682.00
151-300 Feet	\$945.00	\$1,008.00	\$1,008.00	\$945.00	\$945.00
300+ Feet	\$945 + \$1.56/ft.	\$1008 + \$1.60/ft.	\$1008 + \$1.60/ft.	\$945 + \$1.56/ft.	\$945 + \$1.56/ft.
11-50 Pulls					
0-150 Feet	\$665.00	\$714.00	\$714.00	\$665.00	\$665.00
151-300 Feet	\$929.00	\$989.00	\$989.00	\$929.00	\$929.00
300+ Feet	\$929 + \$1.56/ft.	\$989 + \$1.60/ft.	\$989 + \$1.60/ft.	\$929 + \$1.56/ft.	\$929 + \$1.56/ft.
51-100 Pulls					
0-150 Feet	\$649.00	\$695.00	\$695.00	\$649.00	\$649.00
151-300 Feet	\$912.00	\$970.00	\$970.00	\$912.00	\$912.00
300+ Feet	\$912 + \$1.56/ft.	\$970 + \$1.60/ft.	\$970 + \$1.60/ft.	\$912 + \$1.56/ft.	\$912 + \$1.56/ft.
101-200 Pulls					
0-150 Feet	\$632.00	\$676.00	\$676.00	\$632.00	\$632.00
151-300 Feet	\$896.00	\$951.00	\$951.00	\$896.00	\$896.00
300+ Feet	\$896 + \$1.56/ft.	\$951 + \$1.60/ft.	\$951 + \$1.60/ft.	\$896 + \$1.56/ft.	\$896 + \$1.56/ft.
Over 200 Pulls					
0-150 Feet	\$631.00	\$675.00	\$675.00	\$631.00	\$631.00
151-300 Feet	\$895.00	\$950.00	\$950.00	\$895.00	\$895.00
300+ Feet	\$895 + \$1.56/ft.	\$950 + \$1.60/ft.	\$950 + \$1.60/ft.	\$895 + \$1.56/ft.	\$895 + \$1.56/ft.
Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet	\$682.00	\$733.00	\$733.00	\$682.00	\$682.00
151-300 Feet	\$945.00	\$1,008.00	\$1,008.00	\$945.00	\$945.00
300+ Feet	\$945 + \$1.56/ft.	\$1008 + \$1.60/ft.	\$1008 + \$1.60/ft.	\$945 + \$1.56/ft.	\$945 + \$1.56/ft.
11-50 Pulls					
0-150 Feet	\$665.00	\$714.00	\$714.00	\$665.00	\$665.00
151-300 Feet	\$929.00	\$989.00	\$989.00	\$929.00	\$929.00
300+ Feet	\$929 + \$1.56/ft.	\$989 + \$1.60/ft.	\$989 + \$1.60/ft.	\$929 + \$1.56/ft.	\$929 + \$1.56/ft.
51-100 Pulls					
0-150 Feet	\$649.00	\$695.00	\$695.00	\$649.00	\$649.00
151-300 Feet	\$912.00	\$970.00	\$970.00	\$912.00	\$912.00
300+ Feet	\$912 + \$1.56/ft.	\$970 + \$1.60/ft.	\$970 + \$1.60/ft.	\$912 + \$1.56/ft.	\$912 + \$1.56/ft.
101-200 Pulls					
0-150 Feet	\$632.00	\$676.00	\$676.00	\$632.00	\$632.00
151-300 Feet	\$896.00	\$951.00	\$951.00	\$896.00	\$896.00
300+ Feet	\$896 + \$1.56/ft.	\$951 + \$1.60/ft.	\$951 + \$1.60/ft.	\$896 + \$1.56/ft.	\$896 + \$1.56/ft.
Over 200 Pulls					
0-150 Feet	\$631.00	\$675.00	\$675.00	\$631.00	\$631.00
151-300 Feet	\$895.00	\$950.00	\$950.00	\$895.00	\$895.00
300+ Feet	\$895 + \$1.56/ft.	\$950 + \$1.60/ft.	\$950 + \$1.60/ft.	\$895 + \$1.56/ft.	\$895 + \$1.56/ft.
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$682.00	\$733.00	\$733.00	\$682.00	\$682.00
151-300 Feet	\$945.00	\$1,008.00	\$1,008.00	\$945.00	\$945.00
300+ Feet	\$945 + \$1.56/ft.	\$1008 + \$1.60/ft.	\$1008 + \$1.60/ft.	\$945 + \$1.56/ft.	\$945 + \$1.56/ft.
11-50 Pulls					
0-150 Feet	\$665.00	\$714.00	\$714.00	\$665.00	\$665.00
151-300 Feet	\$929.00	\$989.00	\$989.00	\$929.00	\$929.00
300+ Feet	\$929 + \$1.56/ft.	\$989 + \$1.60/ft.	\$989 + \$1.60/ft.	\$929 + \$1.56/ft.	\$929 + \$1.56/ft.
51-100 Pulls					
0-150 Feet	\$649.00	\$695.00	\$695.00	\$649.00	\$649.00
151-300 Feet	\$912.00	\$970.00	\$970.00	\$912.00	\$912.00
300+ Feet	\$912 + \$1.56/ft.	\$970 + \$1.60/ft.	\$970 + \$1.60/ft.	\$912 + \$1.56/ft.	\$912 + \$1.56/ft.

101-200 Pulls					
0-150 Feet	\$632.00	\$676.00	\$676.00	\$632.00	\$632.00
151-300 Feet	\$896.00	\$951.00	\$951.00	\$896.00	\$896.00
300+ Feet	\$896 + \$1.56/ft.	\$951 + \$1.60/ft.	\$951 + \$1.60/ft.	\$896 + \$1.56/ft.	\$896 + \$1.56/ft.
Over 200 Pulls					
0-150 Feet	\$631.00	\$675.00	\$675.00	\$631.00	\$631.00
151-300 Feet	\$895.00	\$950.00	\$950.00	\$895.00	\$895.00
300+ Feet	\$895 + \$1.56/ft.	\$950 + \$1.60/ft.	\$950 + \$1.60/ft.	\$895 + \$1.56/ft.	\$895 + \$1.56/ft.
Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$301.00	\$321.00	\$321.00	\$301.00	\$301.00
151-300 Feet	\$417.00	\$438.00	\$438.00	\$417.00	\$417.00
11-50 Pulls					
0-150 Feet	\$284.00	\$306.00	\$306.00	\$284.00	\$284.00
151-300 Feet	\$402.00	\$423.00	\$423.00	\$402.00	\$402.00
51-100 Pulls					
0-150 Feet	\$274.00	\$295.00	\$295.00	\$274.00	\$274.00
151-300 Feet	\$390.00	\$413.00	\$413.00	\$390.00	\$390.00
101-200 Pulls					
0-150 Feet	\$275.00	\$297.00	\$297.00	\$275.00	\$275.00
151-300 Feet	\$391.00	\$416.00	\$416.00	\$391.00	\$391.00
Over 200 Pulls					
0-150 Feet	\$275.00	\$297.00	\$297.00	\$275.00	\$275.00
151-300 Feet	\$391.00	\$416.00	\$416.00	\$391.00	\$391.00

SERVICES

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technical Support (Standard hourly rate)	Standard	\$45.00	\$52.00	\$52.00	\$45.00	\$45.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$67.50	\$78.00	\$78.00	\$67.50	\$67.50
Cabling Project Manager (Standard hourly rate)	Standard	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00
Cabling Project Manager (Nights, weekend, holiday rate)	Non-standard	\$82.50	\$82.50	\$82.50	\$82.50	\$82.50
Cabling Systems Design (Standard hourly rate)	Standard	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
Cabling Systems Design (Nights, weekend, holiday rate)	Non-standard	\$112.50	\$112.50	\$112.50	\$112.50	\$112.50
Cable Removal (Standard hourly rate)	Standard	\$42.00	\$45.00	\$45.00	\$42.00	\$42.00
Cable Removal (Nights, weekend, holiday rate)	Non-standard	\$63.00	\$67.50	\$67.50	\$63.00	\$63.00
Fiber Technician	Standard	\$55.00	\$65.00	\$65.00	\$55.00	\$55.00
Fiber Technician	Non-standard	\$82.50	\$97.50	\$97.50	\$82.50	\$82.50
OSP Services	Standard	\$55.00	\$65.00	\$65.00	\$55.00	\$55.00
OSP Services	Non-standard	\$82.50	\$97.50	\$97.50	\$82.50	\$82.50
Conduit Services	Standard	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
Conduit Services	Non-Standard	\$90.00	\$105.00	\$105.00	\$90.00	\$90.00
DAS and WAP Service	Standard	\$48.00	\$52.00	\$52.00	\$48.00	\$48.00
DAS and WAP Service	Non-Standard	\$72.00	\$78.00	\$78.00	\$72.00	\$72.00
Firestopping Services	Standard	\$45.00	\$48.00	\$48.00	\$45.00	\$45.00
Firestopping Services	Non-Standard	\$67.50	\$72.00	\$72.00	\$67.50	\$67.50
Security Technician	Standard	\$70.00	\$70.00	\$70.00	\$70.00	\$70.00
Security Technician	Non-Standard	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
Security Programmer	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
Security Programmer	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50
Security Designer	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
Security Designer	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50
AV Technician	Standard	\$70.00	\$70.00	\$70.00	\$70.00	\$70.00
AV Technician	Non-Standard	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
AV Programming	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
AV Programming	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50
AV Engineering	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
AV Engineering	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50

PRODUCT					
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP	DIR Customer Price
Wire management					
	CPI	19" Data Rack - Incl rack screws and	55053-703	7.00%	\$188.46
	CPI	12" Ladder Rack-Including installation kit	11911-712	7.00%	\$135.58
	CPI	Ladder/Wire Tray - including installation		7.00%	\$0.00
	CPI	2U Horizontal Rack Mount-3.5"	30130-719	7.00%	\$62.65
	CPI	1U Horizontal Rack Mount-1.75" 1U	30139-719	7.00%	\$61.25
	CPI	CCS 6" Vertical-Dual Sided Rack Mount	30162-703	7.00%	\$563.16
Patch Panels					
	Commscope/Uniprise	24 Port Cat 5e	760180000	35.00%	\$142.15
	Commscope/Uniprise	48 port Cat 5e	760180018	17.00%	\$267.34
	Commscope/Uniprise	24 Port Cat 6	760180042	47.00%	\$164.76
	Commscope/Uniprise	48 port Cat 6	760180059	49.00%	\$317.08
Fiber Boxes					
	Commscope/Uniprise	24 port (1U)	760231449	40.00%	193.44
	Commscope/Uniprise	48 port (2U)	760231456	40.00%	247.845
	Commscope/Uniprise	72 port (4U)	760231464	40.00%	308.295
Patch Cords					
	Commscope/Uniprise	3 ft RJ45	UC1BBB2-0ZF003	40.00%	\$8.06
	Commscope/Uniprise	5ft RJ45	UC1BBB2-0ZF005	40.00%	\$8.83
	Commscope/Uniprise	7ft RJ45	UC1BBB2-0ZF007	40.00%	\$9.59
	Commscope/Uniprise	10 ft - 14 ft RJ45	UC1BBB2-0ZF015	40.00%	\$12.63
	Commscope/Uniprise	ST to ST duplex Fiber Jumpers	FEWSTST42JXM003	5.00%	\$43.93
	Commscope/Uniprise	SC to SC duplex Fiber Jumpers	FEWSCSC42JXM003	23.00%	\$33.31
	Commscope/Uniprise	ST to SC duplex Fiber Jumpers	FEWSTSC42JXM003	5.00%	\$43.93
	Commscope/Uniprise	LC to LC	FEWLCLC42JXM003	23.00%	\$33.31
Wall/Face Plates					
	Commscope/Uniprise	Single	108333014	20.00%	\$2.19
	Commscope/Uniprise	Dual	108333063	20.00%	\$2.19
	Commscope/Uniprise	Quad	108333162	20.00%	\$2.19
	Commscope/Uniprise	Six Port	108333212	20.00%	\$2.19
Surface Mount Boxes					
	Commscope/Uniprise	Single	107984015	20.00%	\$2.93
	Commscope/Uniprise	Dual	107984056	20.00%	\$3.29
	Commscope/Uniprise	Quad	107952459	20.00%	\$3.88
Connectors					
	Commscope/Uniprise	Cat 5	NA		\$0.00
	Commscope/Uniprise	Cat 5e	760237766	40.00%	\$4.96
	Commscope/Uniprise	Cat 6	760237778	50.00%	\$5.98
	Commscope/Uniprise	Cat 6A	760241176	35.00%	\$12.18
	Commscope/Uniprise	Cat 7A	7-1711437-1		\$0.00
	Commscope/Uniprise	ST Fiber	700011067	20.00%	\$11.28
	Commscope/Uniprise	SC Fiber	760007112	20.00%	\$3.82
	Commscope/Uniprise	LC Fiber	760034199	20.00%	\$3.22
	Commscope/Uniprise	FC Fiber	NA		\$0.00
Category Cable					
	Commscope/Uniprise	Cat 5e 1000'	874032314/10	45.00%	\$216.18
	Commscope/Uniprise	Cat 6 1000'	UN874049914/10	55.00%	\$300.07
	Commscope/Uniprise	Cat 6A 1000'	UN874035114/10	23.00%	\$1,075.12
	Commscope/Uniprise	Cat 7A 1000'	1499101-1		\$0.00
	Commscope/Uniprise	SM OSP Loose-tube Fiber 1000'	D-012-LN-8W-F12NS	23.00%	\$454.45

	Commscope/Uniprise	SM Armored Plenum Fiber 1000'	P-012-DZ-8W-FSUYL	23.00%	\$1,574.82
	Commscope/Uniprise	MM OM3 OSP Loose-tube Fiber 1000'	D-012-LN-5L-F12NS	23.00%	\$1,217.97
	Commscope/Uniprise	MM OM3 Armored Plenum Fiber 1000'	P-012-DZ-5L-FSUAQ	22.00%	\$2,404.70
	Commscope/Uniprise	MM OM4 OSP Loose-tube Fiber 1000'	D-012-LN-5K-F12NS	23.00%	\$1,761.01
	Commscope/Uniprise	MM OM4 Armored Plenum Fiber 1000'	P-012-DZ-5K-FSUAQ	24.00%	\$3,200.63
Patch Panels					
	Panduit	24 Port Cat 5e	DP245E55TGY	30.00%	\$191.95
	Panduit	48 port Cat 5e	DP485E88TGY	30.00%	\$402.63
	Panduit	24 Port Cat 6	DP24688TGY	30.00%	\$263.85
	Panduit	48 port Cat 6	DP48688TGY	30.00%	\$569.22
Fiber Boxes					
	Panduit	24 port (2U)	FRME2U	20.00%	\$298.43
	Panduit	48 port (3U)	FRME3	20.00%	\$329.62
	Panduit	72 port (4U)	FRME4	20.00%	\$375.74
Patch Cords					
	Panduit	3 ft RJ45	UTPCH3BUY	30.00%	\$4.75
	Panduit	5ft RJ45	UTPCH5BUY	30.00%	\$5.47
	Panduit	7ft RJ45	UTPCH7BUY	30.00%	\$6.16
	Panduit	10 ft - 14 ft RJ45	UTPCH10BUY	30.00%	\$7.20
	Panduit	ST to ST duplex Fiber Jumpers	F5D2-2M1Y	25.00%	\$30.06
	Panduit	SC to SC duplex Fiber Jumpers	F6D3-3M1Y	25.00%	\$30.06
	Panduit	ST to SC duplex Fiber Jumpers	F6D2-3M1Y	25.00%	\$30.06
	Panduit	LC to LC	FXE10-10M1Y	25.00%	\$34.14
Wall/Face Plates					
	Panduit	Single	CFP1WH	28.00%	\$1.94
	Panduit	Dual	CFP2WH	28.00%	\$1.94
	Panduit	Quad	CFP4WH	28.00%	\$1.94
	Panduit	Six Port	CFP6WH	28.00%	\$1.94
Surface Mount Boxes					
	Panduit	Single	CBX1WH-A	28.00%	\$3.16
	Panduit	Dual	CBX2WH-AY	28.00%	\$5.59
	Panduit	Quad	CBX4WH-AY	28.00%	\$7.24
Connectors					
	Panduit	Cat 5	NA		\$0.00
	Panduit	Cat 5e	CJ5E55TGBU	30.00%	\$7.54
	Panduit	Cat 6	CJ688TGBU	30.00%	\$10.48
	Panduit	Cat 6A	CJ6X88TGBU	30.00%	\$14.84
	Panduit	Cat 7A	NA		\$0.00
	Panduit	ST Fiber	FSTMC5BL	20.00%	\$17.52
	Panduit	SC Fiber	FSCMC5BL	20.00%	\$17.52
	Panduit	LC Fiber	FLCSMC5BLY	20.00%	\$18.60
	Panduit	FC Fiber	NA		\$0.00
Category Cable					
	Panduit	TX5500 CAT 5e Plenum Cable 1000'	PUP550BU-UY	22.00%	\$337.92
	Panduit	TX 6500 CAT 6 Plenum Cable 1000'	PUP6004BU-UY	22.00%	\$720.34
	Panduit	TX6A CAT 6A Plenum Cable 1000'	PUP6AS04BU-G	22.00%	\$939.14
	Panduit	SM OSP Loose-tube Fiber 1000'	FSTN912	21.00%	\$380.77
	Panduit	SM Armored Plenum Fiber 1000'	FSP912Y	21.00%	\$2,494.64
	Panduit	MM OM3 OSP Loose-tube Fiber 1000'	FOTNX12	21.00%	\$3,244.81
	Panduit	MM OM3 Armored Plenum Fiber 1000'	FOPPX12Y	21.00%	\$4,333.22
	Panduit	MM OM4 OSP Loose-tube Fiber 1000'	FOTNZ12	21.00%	\$4,218.29
	Panduit	MM OM4 Armored Plenum Fiber 1000'	FOPPZ12Y	21.00%	\$5,633.19

OTHER PRODUCTS	
Manufacturer	% Off Discount
3M	20.00%
ADC	15.00%
AMP	20.75%
Andrews	26.00%
APC	14.00%
Belden	22.00%
Berk-Tek	28.75%
CommScope	26.00%
Cooper B-Line	1.00%
Corning	12.25%
Chatsworth (CPI)	7.00%
Draka	12.00%
Fluid Mesh	23.00%
General	21.00%
Hilti	12.00%
Hubbell	18.00%
Leviton	22.25%
Mohawk	20.00%
Molex	20.00%
Ortronics	24.75%
Panduit	22.00%
Siemon	24.75%
Sumitomo	18.00%
Superior Essex	23.00%
STI Firestop	15.00%
Systemax	26.00%
Uniprise	26.00%
Legrand Wiremold	21.00%